# A specialised financing fund targeting 13%-15% annual net returns managed by proven European real estate experts.

Emerald Mezzanine Fund (EMF) offers investors access to returns from short term financing of property projects in several European countries. The fund's returns are not generally dependent on the rise in value of any property and thus will generally be unaffected by any volatility in the property values.

.08 -													
.04 -													
.00 Cct-2	1	ALC'	Jan-22			Apr-22		-lut	22		Oct-2	22	
/ear	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
021	T		-	-	-	-	-	-	-	-	0,45%	0,86%	1,32%
022	0,90%	0,85%	0,86%	0,99%	0,91%	0,86%	0,99%						6,57%
	1												
-	(191)		Share Clas	is C	Currency	NAV	1 Month	3 Months	YTD	-			
			A		EUR	105,646	0 <mark>,69%</mark>	1, <mark>90%</mark>	4,58%	3.1	P		
		F. P	В		USD	105,444	0,69%	2,11%	4,69%	A STOLEN		- Han	
			С		EUR	107,631	0,96%	2,69%	6,32%				
	1		D		USD	107,097	0,96%	2,72%	6,22%				
			E		CHF	102,689	0,96%	N/A	N/A				B
			Н		EUR	107,188	0,96%	2,69%	6,32%	11			

The fund has underwritten during July an additional 2 loans, being able to invest the cash of the fund and leaving the fund with a very small amount of cash. The amount of projects to lend to available to the fund are still significant, and keeps growing, what again allows the fund to be able to grow in AUM, since the potential investments are available. The summer is also a period of slow events from investors, and we expect to grow again in AUM after the summer.

## What is the opportunity?

As the banks have drastically reduced their lending facilities to the bridge finance sector, especially loans below 20m EUR, this has created a supply shortfall which will be exploited by the fund.

The main focus of the fund will be to finance projects during the phase when a project is requesting the permit to start building, which takes from 6-21 months depending on regions and countries. Such niche will allow the fund to obtain higher than expected yields for the investors.

## Benefit for the investor

Emerald Mezzanine Fund will allow investors to have access to an uncorrelated asset with double digit returns, together with the safety of a real asset as collateral.

## Fund key features

Emerald Mezzanine Fund (EMF) is designed to generate returns irrespective of market condition or direction, through opportunistic financing and expert understanding of the targeted markets and local permit seeking regulations.

- Fund will provide yield to investors with the security of a real asset: real estate and land
- The collateral possesses low depreciation risk offering solid collateral base for investors.
- Experienced teams with established on-the-ground real estate knowledge.
- Fully transparent fund, with no black boxes.
- A fully regulated structure domiciled in Luxembourg.
- Forecast 13-15% annual returns.
- Monthly subscriptions with quarterly redemptions with 120 days notice.

We offer investors access to short term financing opportunities to the European real estate market without the risk of changing property valuations.

## The advantage of property as collateral

The fund will lend into a diversified portfolio of European real estate properties in strategic and proven locations to ensure sustainability.

- Target a number of real estate markets.
- Properties in key areas with sustainable valuations mitigating downside risk.
- Only use Independent valuations and robust lending practices.
- Focus on first charge to ensure investors are fully protected, whilst still accessing high yield opportunities.

### **Fund Advisors**

Emerald Managements RAIF GP S.à r.l. has partnered with local Advisors, whom provide to the fund the proper alignment of interests in the countries we will be lending to, providing the deep look through knowledge to understand the assets security when we take them as collateral. Additionally, Emerald Managements RAIF GP S.à r.l. has developed local Advisory firms, to further increase the alignment of interests with such local partners by creating companies on a country level with them.

#### The fund advisors possess:

- Stable teams.
- Have internal Valuation specialists.
- Their teams have been developing such tasks in the permit approval loans for several years successfully.
- Direct access to deal-flow on mezzanine loans and permit seeking loans.
- Strong relationships within the towns where the approval of the requests to start building are to be provided.

## General Partner - Independent Investment Committee

The General Partner of the fund is formed by 3 Directors, each bringing their expertise to the fund. The General Partner has set up the Investment Committee, in order to manage the day to day operations of the Due Diligence and execution of the loans. Such Committee has the capacity to incorporate external members when specific know-how needs to be provided on certain transactions or countries.

#### Key members are:

- Paul Hunt, heading the day to day operations for the Investment Committee as Head Underwriter, liaises with the Fund Advisor together with the local law firms and borrowers, in order to properly close the transactions. Has already underwritten well over 1 billion in loans the last 6 years.
- Xavier Deu, is in charge of client relationships and heads execution of the fund's strategy.
- Josep Perez manages all the operative of the fund, managing the relationships with the service providers and reassuring KYC-AML and other operational requirements with the funds and general partner

## EMF provides with European wide diversification, through a loan portfolio with collateral being real estate.

Fund	Emerald Mezzanine Fund						
Type of Fund	Luxembourg SICAV RAIF						
General Partner	Emerald Managements RAIF GP S.à r.l						
Legal Advisors	PwC Legal UK, PwC Legal DE, PWC Spain, Baker McKenzie (Luxembourg)						
Fund Advisors	Several						
Administrator	Centaur Fund Services (Luxembourg) S.A.						
Custodian	ING Bank Luxembourg						
Tax Advisor	Baker & McKenzie						
Auditor	Deloitte Luxembourg						
Currencies	EUR – USD - CHF						
Regulator	CSSF Luxembourg						
Subscription	Monthly						
Redemption	Quarterly (+120 days notice) Share class H pays 8% annual Dividend.						
Management Fees	Share Class A, B, F, G: 1.75% per annum. Share Class C, D, E, H: 1.50% per annum. Share Class I: 1% per annum.						
Performance Fees	Share Class A, B, F, G: 25% above 6.0%. Share Class C, D, E, H, I: 20% above 8.0% hurdle HWM						
Redemption Charge	Share Class A, B,: up to 5% of the redemption proceed in first year, declining by 1% per year. Share Class F, G,: up to 5,25% of the redemption proceed in first year, declining by 1,05% per year						
ISINS	Class A EUR LU2399699094 Class B USD LU2399699077 Class C EUR LU2399699177 Class D USD LU239969934 Class E CHF LU239969934 Class F EUR LU2399699508 Class G USD LU2399699508 Class H EUR LU2399699763 Class I EUR LU2399699763						
Bloomberg Tickers	Class A EUR EMESEUA LX Class B USD EMESBUA LX Class C EUR EMESCEA LX Class D USD EMESDUA LX Class E CHF EMESECA LX Class F EUR EMESFEU LX Class G USD EMESGUG LX Class H EUR EMESHEA LX Class I EUR EMESHEA LX						

#### General Partner

Emerald Managements RAIF GP S.à r.l. 5, rue Guillaume J. Kroll, L-1882 Luxembourg

In the world of lending to real estate; people, networks, and experience are everything, providing us with a privileged source of opportunities.

This is an advertising document. The state of the origin of the fund is Luxembourg. In Switzerland, this document may only be provided to qualified investors within the meaning of art. 10 para. 3 and 3ter CISA. In Switzerland, the representative is ACOLIN Fund Services AG, Leutschenbachstrasse 50, CH-8050 Zurich, whilst the paying agent is HelvetischeBank AG, Seefeldstrasse 215, CH-8008 Zurich. The basic documents of the fund as well as the annual and, if applicable, semi-annual report may be obtained free of charge from the representative. Past performance is no indication of current or future performance. The performance data do not take account of the commissions and costs incurred on the issue and redemption of units.